Make Health Easy

### **Spirit Product Highlights**

We support product adoption to deliver real and recurrent savings through end-to-end medicines optimisation partnerships.



### **Blood Glucose Meters**

Our cost-effective blood glucose meters guarantee the highest quality and levels of accuracy. Simple to use with no setup required, they:

- Come with Bluetooth connectivity as standard
- Compatible with SmartLog software and Diasend/ Glooko to help people manage their diabetes
- $\cdot\,$  Have proven accuracy to the latest ISO standards^{1,2}
- Store 1,000 readings to meet DVLA memory requirements
- $\cdot\,$  Show results within 5 seconds
- Only require a small sample size 0.5µl or less
- 1, 7, 14, 30, 90 day test averaging tool (total, pre/post meal)
- Allow setting of multiple alarms (1 pre/3 post)

**Strip Price: £7.75** Pack of 50 PIP Code: 386-3792

### Case Study

Patients using SmartLog and TEE2+ achieved lower blood glucose levels<sup>3</sup>



- for people with Type 2 diabetes
- Meets ISO 15197:2015 standards<sup>1</sup>
- Large, easy to read LCD screen
- Auto coding minimises errors
- Strip expiration date indicator
- Hypoglycemia indicator
- Intuitive meal icon flagging display



# 😵 Bluetooth°

### CareSens® Dual

- for people with diabetes who need to test both blood glucose and ketone levels
- One meter reads both blood glucose and ketone test strips
- Meets ISO 15197:2015<sup>2</sup>
- Auto coding minimises errors
- Large, easy to read display
- Strip ejection function
- Hypoglycemia and hyperglycemia indicators





NOTE: CareSens 30G lancets are suitable for use with CareSens N, CareSens Dual and TEE2+ meters, and are compatible with most lancing devices.

Pack size: 100 lancets (Price £2.95)

Download product manuals here https://www.spirit-health.co.uk/ spirit-healthcare-old/products-fordiabetics/blood-glucose-meters

Blood Glucose Strips Price: £9.95 Pack of 50 Pip Code: 403-4930

 Ketone Strips

 Price: £9.95

 Pack of 10
 Pip Code: 403-4948

#### References:

- 1. TEE2 Plus System Accuracy Test Report, data on file Spirit Healthcare, December 2017.
- 2. Data on file, i-sens ISO 15197:2015, system accuracy, May 2017
- 3. http://www.spirit-health.co.uk/wp-content/ uploads/2019/09/2262-Isle-of-Wight-Case-Study-1.pdf

### **Insulin Pen Needles**

- In line with NHS England recommendations of less than £5 per box
- Conforms to ISO 11608 and additional quality checks
- Precision engineered to reduce friction points and reduce pain
- Wide internal diameter for efficient insulin flow and administration

Available in 5 lengths and 4 gauges

### Price: £3.55 Box of 100







#### Universal fit - for use with any standard insulin pen.



## **Spirit Wound Care**

We regularly work alongside our colleagues in the NHS to jointly identify a range of products that are currently expensive and could do with a sprinkle of Spirit magic to make them more affordable.

Wound care is a complex and costly category. Our wound care product range suits most patient care needs and is both simple and cost effective.

The Spirit wound care selection replaces dozens of product lines with a catch-all range, with an average 30% saving on like-forlike products<sup>1</sup>.

#### Our wound care range includes:

- Alginate dressings
- Hydrocolloid dressings
- Non-woven absorbent pads
- Super absorbent dressings
- Vapour- permeable dressings
- Breathable, absorbent island dressings
- Amorphous hydrogel and hydrogel dressings

#### References:

1. Wound Care Cost Model Analysis, data on file, Spirit Healthcare, June 2020.



### SpiritCare Urology

It is estimated that 14 million people in the UK are living with some form of bladder problem<sup>1</sup> and that over 50% of patients in care homes have bladder problems. with incontinence being a significant reason for care home admissions<sup>2</sup>. We believe this is an area that can be prescribed more efficiently.

Intermittent Catheters account for 69%<sup>3</sup> of prescribing spend. SpiritCare Intermittent Catheters allow CCGs and Health Boards the potential to save 37%<sup>3</sup> on annual spend.



#### References:

- 1. Buckley, B. S., & Lapitan, M. C. M. (2009) Prevalence of urinary and faecal incontinence and nocturnal enuresis and attitudes to treatment and help seeking amongst a community-based representative sample of adults in the United Kingdom. International journal of clinical practice, 63(4), 568-573.-
- 2. Kings Fund (2014) Admission to a nursing home can never become a 'never' event. https://www.kingsfund.org.uk/blog/2014/08/admission-nursing-home-can-never-become-neverevent
- 3. Prescribing Data Analysis, data on file, Spirit Healthcare

## **Complimentary Spirit Active Implementation**

We're proud to provide medicines optimisation solutions throughout the UK, and we always deliver on our promises.



National team We have a national team of Pharmacists, Nurses and Technicians

**Evidence based** We deliver evidencebased outcomes and build relationships based on trust



#### Solutions to suit you We can provide national. remote (online) and regional solutions to suit your requirments

#### Full virtual active implementation capability

We can provide a fully remote service, eliminating face-to-face contact and including:

- Stakeholder engagement
- Clinician training

- Review clinics
  - Patient record access / update
- Patient awareness programmes
- Patient investigation and audit

- Real-time tracking

#### Track record of delivering on our promises

Diabetes Reviews 2016 – 2020		
	<b>70%</b> of the eligible patient population were changed <sup>2</sup>	<b>91%</b> of patients rated the change programme highly <sup>3</sup>

#### References:

- 1. Bury CCG, Evaluation of rationalisation of blood glucose meters project, 2015
- 2. Data on file (http://www.spirit-health.co.uk/wp-content/uploads/2019/09/2264-Dumfries-and-Galloway-Case-Study.pdf)
- 3. Data on file, Spirit Healthcare (http://www.spirit-health.co.uk/wp-content/uploads/2019/09/2262-Isle-of-Wight-Case-Study-1.pdf)

"Clinics were well attended and received by patients, with minimal disruption to practices...the desired outcomes were achieved."

Medicines Optimisation, NHS Bury CCG

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