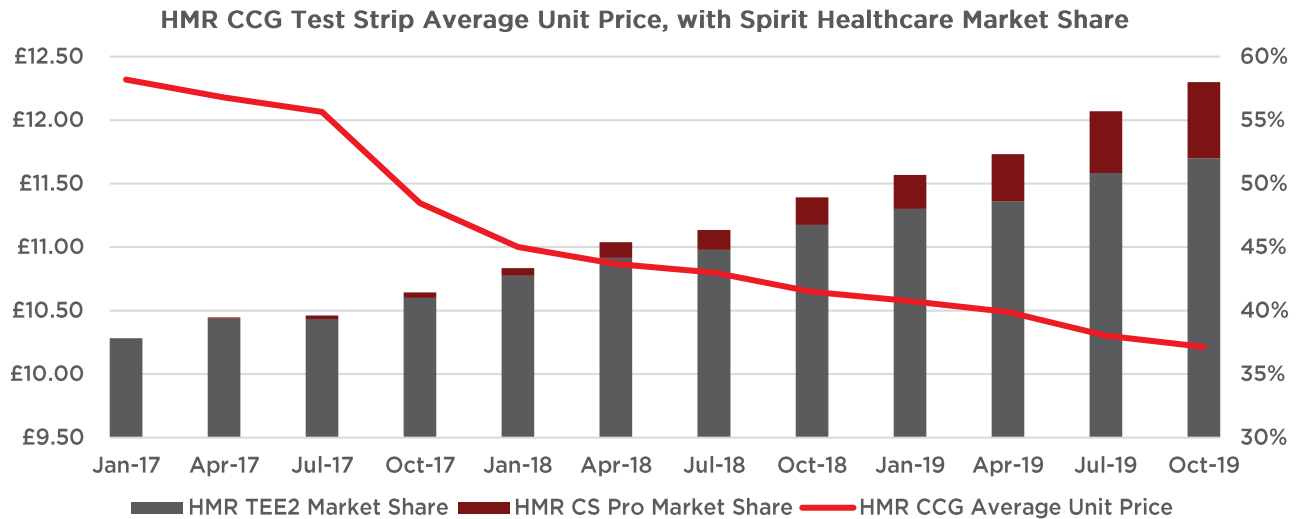


Reducing the Cost of Diabetes in NHS Heywood, Middleton and Rochdale CCG

NHS Heywood, Middleton and Rochdale CCG dramatically reduced the cost of caring for people with diabetes by switching to blood glucose test strips from Spirit Healthcare. The average unit price dropped in line with increased utilisation of Spirit's TEE2 and CareSens PRO test strips:



NHS Heywood, Middleton and Rochdale CCG now has the lowest average unit price for SMBG test strips in the Northwest of England, and the eighth-lowest price nationally¹.

IMPLEMENT BRILLIANTLY

Actively implementing a formulary change with effective training, support and education, makes a big difference in reducing costs – and this was also evident in the change programme at NHS Heywood, Middleton and Rochdale CCG. Analysis showed that **savings were almost 700% greater when the change was actively implemented**, compared to similar CCGs with no implementation programme.²

The standard and cost³ of SMBG strips vary significantly across the NHS. An active implementation approach to formulary change can take CCGs from being within the worst-performing group (the 10% of CCGs with the highest unit costs for SMBG strips) to within the best-performing group (the 10% of CCGs with the lowest unit costs).

To find out more about Spirit's SMBG strips or brilliant implementation service, call David on 07880 195470 or send an email to david.engefield@spirit-healthcare.co.uk



Spirit Healthcare, Spirit House, Saffron Way, Leicester, LE2 6UP
T: 0800 881 5423 www.spirit-health.co.uk

¹ Excluding local rebates

² Jim Swift et al., "Implementing formulary change in diabetes", British Journal of Healthcare Management, Vol. 23, No. 4,

³ <https://www.magonlinelibrary.com/doi/abs/10.12968/bjhc.2017.23.4.167>